Sampo Group's **Annual Report 2013**

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Segment information Segment information

Segment information

Segment information

The Group's business segments comprise P&C insurance, Life insurance and Holding company. Geographical information has been disclosed about income from external customers and non-current assets. The reported areas are Finland, Sweden, Norway, Denmark and the Baltic countries. Segment information has been produced in accordance with the accounting policies adopted for preparing and presenting the consolidated financial statements. The segment revenue, expense, assets and liabilities, either directly attributable or reasonably allocable, have been allocated to the segments. Intersegment pricing is based on market prices. The transactions, assets and liabilities between the segments are eliminated in the consolidated financial statements on a line-by-line basis.

Depreciation and amortisation by segment are disclosed in notes 11 - 13 and investments in associates in note 14.

Consolidated income statement by business segment for year ended 31 December 2013

EURm	P&C insurance	Life einsurance	Holding	Elimination	Group
Insurance premius written	4,560		} -	-6	5,618
Net income from investments	368				942
Other operating income	28				31
Claims incurred	-2,946	-73 1	[-		-3,677
Change in liabilities for insurance and investment contracts	-55	5 -648	3 -	- 6	-697
Staff costs	-564	4 -46	5 -23	-	-634
Other operating expenses	-493				-543
Finance costs	-18	3 -7	7 - 51	18	-58
Share of associates' profit/loss	50) 1	L 635	· -	686
Profit before taxes	929	9 153	3 589	-3	1,668
Taxes	-181	L -33	3 -3	3 2	-216
Profit for the year	748	3 119	586	-1	1,452
Other comprehensive income for the					
period					
Items reclassifiable to profit or loss					
Exchange differences	-153	3 () -		-153
Available-for-sale financial assets	134	4 97	7 4	-2	233
Cash flow hedges		() -		-0
Share of associate's other comprehensive			70	1	-70
income	•	-	/0	-	-70
Taxes	-25	5 4	4 -1	-0	-22
Total items reclassifiable to profit or loss, net of tax	-45	5 101	L -67	-2	-13

Items not reclassifiable to profit or loss Actuarial gains and losses from defined	-21	-	-	-	-21
pension plans Taxes	7	-	-	-	7
Total items not reclassifiable to profit or loss, net of tax	-14	-	-	-	-14
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	689	220	520	-3	1,425
Profit attributable to Owners of the parent					1,452
Non-controlling interests Total comprehensive income attributable					-
to Owners of the parent					1,425
Non-controlling interests Consolidated income statement by business segments	ent for year	ended 31 I	December	2012	-
EURm	_	ife		Elimination(ROUD
EURIII	insuranceir	isurance ¹	iolullig i		31 oup
Insurance premius written	4,441	977	-		5,413
Net income from investments	359	574	51	-18	967
Other operating income	33	3	15	-16	35
Claims incurred	-2,876	-669	-	4	-3,540
Change in liabilities for insurance and investment contracts	-78	-642	-	1	-719
Staff costs	-521	-42	-18	0	-582
Other operating expenses	-521	-58	-13	16	-576
Finance costs	-19	-7	-65	16	-75
Share of associates' profit/loss	46	0	653	0	700
Profit before taxes	864	136	623	-1	1,622
Taxes	-188	-28	1	0	-214
Profit for the year	677	108	624	-1	1,408
Other comprehensive income for the					
period					
Items reclassifiable to profit or loss					
Exchange differences	46	0	-	-	46
Available-for-sale financial assets	281	236	-2	-6	509
Cash flow hedges	-	-1	-	-	-1
Share of associate's other comprehensive income	-	-	9	-	9
Taxes	-56	-58	0	-0	-114
Total items reclassifiable to profit or loss,	270	177	0	C	440
net of tax	270	177	8	-6	449
Items not reclassifiable to profit or loss					
Actuarial gains and losses from defined	44				44
pension plans	44	-	-	-	44
Taxes	-13	-	-	-	-13
Total items not reclassifiable to profit or loss, net of tax	31	-	-	-	31
TOTAL COMPREHENSIVE INCOME FOR	947	286	631	-7	1,887

THE YEAR

Drofit	attributa	h	ما	tο
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Owners of the parent 1,408
Non-controlling interests -

Total comprehensive income attributable

to

Owners of the parent 1,887

Non-controlling interests -

Consolidated balance sheet by business segment at 31 December 2013

EURm	P&C Life Holding EliminationGroup					
Assets	modi direcin	our uncc				
Property, plant and equipment	16	5	4	- 25		
Investment property	22	107	0	-4 125		
Intangible assets	590	162	0	- 752		
Investments in associates	374	1	6,906	- 7,282		
Financial assets	11,265	5,122	3,148	-2,71216,824		
Investments related to unit-linked insurance		4 (22		7 4 616		
contracts	-	4,623	-	-7 4,616		
Tax assets	58	0	14	-4 68		
Reinsurers' share of insurance liabilities	420	3	-	- 422		
Other assets	1,559	81	47	-10 1,676		
Cash and cash equivalents	282	222	280	- 785		
Total assets	14,586	10,327	10,399	-2,73632,576		
Liabilities						
Liabilities for insurance and investment	0.500	2.027		12 427		
contracts	9,500	3,927	-	-13,427		
Liabilities for unit-linked insurance and		4,617		-7 4,610		
investment contracts	-	4,017	_	-/ 4,010		
Financial liabilities	373	111	2,045	-336 2,193		
Tax liabilities	381	128	-	-1 508		
Provisions	58	-	-	- 58		
Employee benefits	195	-	-	- 195		
Other liabilities	694	129	129	-11 941		
Total liabilities	11,202	8,912	2,174	-35521,933		
Equity						
Share capital				98		
Reserves				1,531		
Retained earnings				8,175		
Other components of equity				840		
Equity attributable to parent company's				10,643		
equityholders				10,045		
Non-controlling interests				-		
Total equity				10,643		
Total equity and liabilities				32,576		
Consolidated balance sheet by business segment at 31 December 2012						
EURm	P&C Life Holding EliminationGroup insuranceinsurance					
Assets	mout ancemout ance					

Assets

Property, plant and equipment		16	5	5 4	- 26
Investment property		27	95	5 4	-4 122
Intangible assets		606	164	4 0	- 771
Investments in associates		362	(6,687	- 7,049
Financial assets		11,200	5,269	3,028	-2,64116,857
Investments related to unit-linked insurance	!	-	3,834	4 -	-1 3,833
Tax assets		65	() 18	-5 78
Reinsurers' share of insurance liabilities		577	3	-	- 580
Other assets		1,592	109	9 41	-13 1,729
Cash and cash equivalents		407	154	473	- 1,034
Total assets		14,852	9,635	5 10,256	-2,66332,079
Liabilities					
Liabilities for insurance and investment		9,854	4,07 1	1 _	-13,925
contracts		3,034	4,07	_	-13,323
Liabilities for unit-linked insurance and		_	3,833	2 _	-1 3,832
investment contracts		_	3,030	-	
Financial liabilities		362	105	•	-270 2,378
Tax liabilities		389	153	-	-0 542
Provisions		56			- 56
Employee benefits		203			- 203
Other liabilities		807	177		-13 1,123
Total liabilities		11,671	8,340	2,333	-28422,059
Equity					
Share capital					98
Reserves					1,531
Retained earnings					7,496
Other components of equity					896
Equity attributable to parent company's					10,020
equityholders					
Non-controlling interests					0
Total equity					10,020
Total equity and liabilities					32,079
Geographical information			_		
EURm	FinlandSv	weden 1	Norway	DenmarkB	Baltic Total
At 31 Dec. 2013					
Revenue from external customers	4.00=	4 054	4.647		44.4.505
P&C insurance	1,005	1,371	1,616	399	114 4,505
Life insurance	1,031	-			32 1,063
Holding	41	4 054	4.040		- 41
Total	2,077	1,371	1,616	399	146 5,608
Non-current assets	100	F4F	2.5	250	C 1.000
P&C insurance	109	515	22	2 350	6 1,002
Life insurance	274	-			1 275
Holding	4	6,906			- 6,910
Total	388	7,421	22	2 350	7 8,187
At 31 Dec. 2012					
Revenue from external customers	010	1 221	1 000	300	110 4000
P&C insurance	910	1,321	1,630	389	113 4,363
Life insurance	944	-			33 977

Holding	66	-	-	-	- 66
Total	1,920	1,321	1,630	389	146 5,406
Non-current assets					
P&C insurance	110	529	23	338	11 1,011
Life insurance	264	-	-	-	1 265
Holding	8	6,687	-	-	- 6,696
Total	382	7,217	23	338	12 7,972

The revenue includes insurance premiums according to the underwriting country, consisting of premiums earned for P&C insurance and premiums written for Life insurance, and net investment income and other operating income in the Holding segment.

Non-current assets comprise of intangible assets, investments in associates, property, plant and equipment, and investment property.