

Sampo Group's **Annual Report 2013**

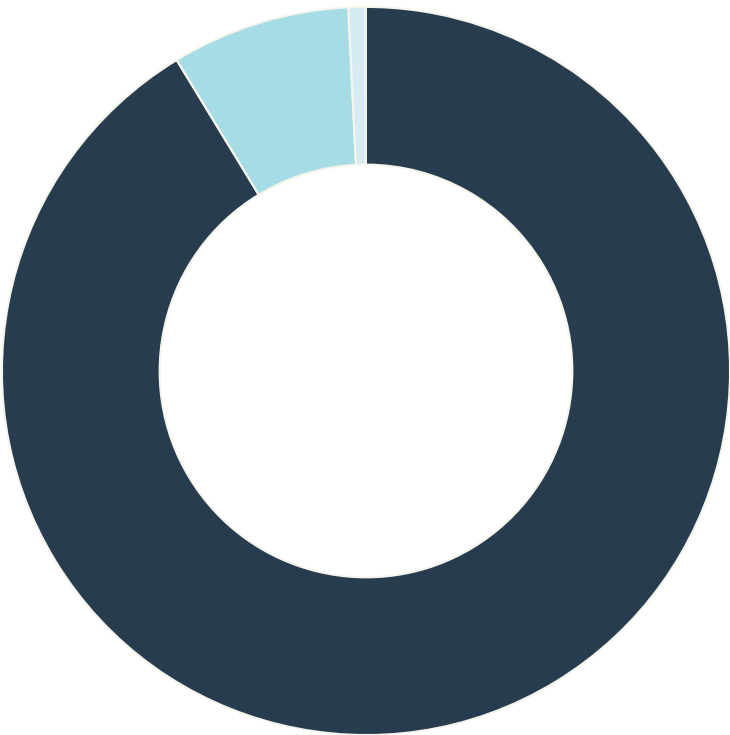
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Personnel Personnel

Personnel

P&C insurance is Sampo Group’s largest business area and in 2013 it employed 91 per cent of the personnel, while life insurance had approximately 8 per cent of the work force. Less than one per cent worked for the parent company, Sampo plc.

Personnel by Company
Sampo Group, 2013, average total 6,832 people (FTE)

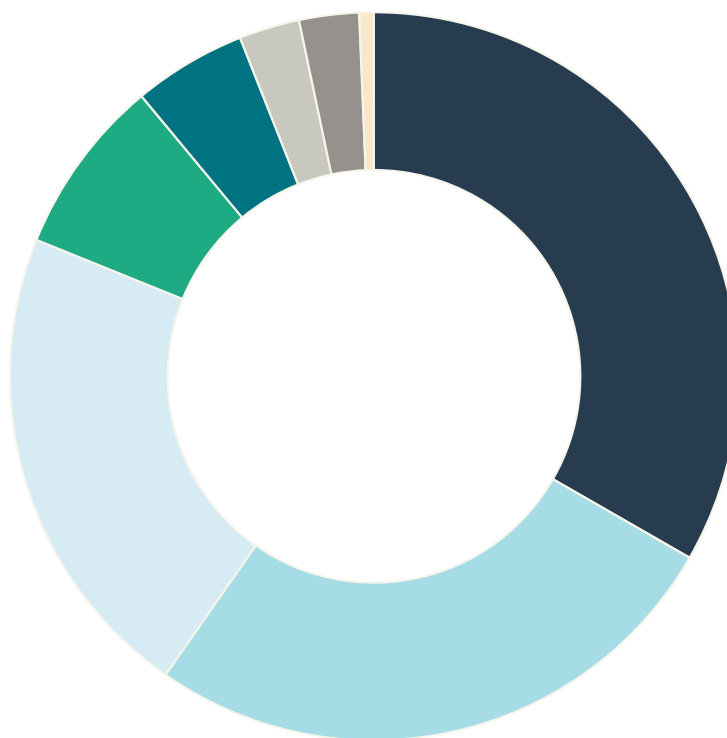


If P&C 6,238
Mandatum Life 541
Sampo plc 53

The average number of Sampo Group’s employees (FTE) in 2013 amounted to 6,832 (6,823). In geographical terms Finland had 33 per cent of the personnel, Sweden 27 per cent and Norway 21 per cent. The share of Baltic countries, Denmark and other countries was 19 per cent.

Personnel by Country

Sampo Group, 2013, average total 6,832 people (FTE)



Finland 2,276 (33.3%)
Sweden 1,804 (26.4%)
Norway 1,462 (21.4%)
Denmark 537 (7.9%)
Estonia 344 (5.0%)
Latvia 184 (2.7%)
Lithuania 181 (2.7%)
Other countries 44 (0.6%)

Years of Employment
Sampo Group personnel, 2013



< 5 years **37.1%**
6-10 years **15.6%**
11-15 years **15.0%**
16-20 years **6.5%**
21-25 years **6.3%**
26-30 years **8.9%**
31-35 years **4.8%**
36-40 years **4.2%**
> 40 years **1.6%**